

## Club Health Assessment for District 4 L6 through February 2010

| WIERMATION R.  |                               |                 |                     | Status  |  | N                       | /lembei                   | rship                |   |                                     |   |   | Finance                                 | LCIF                  |   |  |                    |  |
|----------------|-------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|---|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                  | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                               |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar one year                      |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs les      | s than two years old          |                 |                     |   |  |                         |                           |                      |   |                                     |   |   |   |                       |   |  |                    |  |
|                | EL MAR SOLANA BEACH<br>EL SOL | 02/15/2010      | Newly Cl            | hartered  | 21   | 21                      | 0                         | 21                   | 100.00%   | 0                                   |   | 0   |   | New                   |   | N/R  |                    |  |
| 103854 EL      | CAJON SINGING HILLS           | 10/27/2008      | Active              |   | 30   | 0                       | 5                         | -5                   | -14.29%   | 28                                  | 1   | 0   |   | New                   |   | N/R  |                    |  |
|                | IN DIEGO BRIDGE OF            | 11/04/2008      | Active              |   | 21   | 0                       | 0                         | 0                    | 0.00%   | 21                                  |   | 3   |   | Same                  | Р   | 8  |                    |  |
| 101954 SA      | N DIEGO CLASSIC               | 05/06/2008      | Active              |   | 37   | 20                      | 1                         | 19                   | 105.56%   | 20                                  | 0   | 1   |   | New                   | T,M   | 2  | 90+ Days           |  |
|                | IN DIEGO GOOD<br>IMARITAN     | 06/25/2008      | Active              |   | 15   | 1                       | 1                         | 0                    | 0.00%   | 12                                  | 2   | 1   |   | Same                  |   | 8  |                    |  |
|                | N DIEGO MARVELOUS             | 06/12/2008      | Active              |   | 21   | 15                      | 0                         | 15                   | 250.00%   | 9                                   |   | 1   |   | New                   | Т   | N/R  |                    |  |
| 106067 SA      | N DIEGO NORTH COUNTY          | 07/07/2009      | Active              |   | 18   | 21                      | 3                         | 18                   | 100.00%   | 0                                   | 0   | 1   |   | New                   | S,T   | 1  |                    |  |
| 106066 SA      | N DIEGO TFC                   | 07/07/2009      | Active              |   | 35   | 43                      | 8                         | 35                   | 100.00%   | 0                                   | 0   | 0   |   | New                   |   | 0  |                    | \$25.00                                    |
| Clubs mo       | re than two years old         |                 |                     |   |  |                         |                           |                      |   |                                     |   |   |   |                       |   |  |                    |  |
| 52743 AL       | PINE STAGECOACH               | 03/27/1992      | Active              |   | 15   | 3                       | 1                         | 2                    | 15.38%  | 18                                  | 7   | 0   |   | New                   |   | N/R  |                    |  |
| 2689 BC        | RREGO SPRINGS                 | 04/18/1962      | Active              |   | 7  | 0                       | 0                         | 0                    | 0.00%   | 7                                   |   | 0   |   | Same                  | S,T   | N/R  |                    |  |
| 2690 BF        | RAWLEY                        | 04/07/1947      | Active              |   | 17   | 0                       | 0                         | 0                    | 0.00%   | 17                                  |   | 0   |   | New                   | P,S   | 26   |                    |  |
| 2691 CA        | LEXICO HOST                   | 02/23/1949      | Active              |   | 24   | 0                       | 0                         | 0                    | 0.00%   | 27                                  |   | 0   |   | Same                  | P,T,M   | N/R  |                    |  |
| 2693 CA        | ARLSBAD                       | 04/12/1950      | Active              |   | 13   | 0                       | 4                         | -4                   | -23.53%   | 17                                  | 2   | 1   |   | New                   |   | 5  |                    |  |
| 2694 CH        | IULA VISTA HOST               | 09/23/1941      | Active              |   | 16   | 0                       | 3                         | -3                   | -15.79%   | 19                                  | 5   | 1   |   | New                   | S,M   | 17   |                    |  |
| 2696 CC        | PRONADO                       | 04/28/1939      | Active              |   | 24   | 0                       | 1                         | -1                   | -4.00%  | 25                                  | 2   | 0   |   | Same                  |   | 0  |                    |  |
| 50899 EL       | CAJON HEARTLAND               | 08/23/1990      | Active              |   | 25   | 3                       | 2                         | 1                    | 4.17%   | 22                                  | 12  | 0   |   | New                   | T   | 31   |                    | \$1000.00                                  |
| 2699 EL        | CAJON VALLEY                  | 04/26/1947      | Active              |   | 75   | 1                       | 1                         | 0                    | 0.00%   | 77                                  | 2   | 0   |   | New                   | S,T,M   | 3  |                    | \$50.00                                    |
| 2700 EL        | CENTRO HOST                   | 05/09/1947      | Active              |   | 27   | 0                       | 0                         | 0                    | 0.00%   | 28                                  |   | 0   |   | New                   | P,T   | 14   |                    | \$1500.00                                  |
| 2701 EL        | CENTRO SOL DE ORO             | 12/27/1966      | Active              |   | 17   | 1                       | 0                         | 1                    | 6.25%   | 17                                  |   | 0   |   | New                   | P,S,T,M   | 16   |                    |  |
| 52199 EN       | ICINITAS                      | 12/02/1991      | Active              |   | 54   | 5                       | 3                         | 2                    | 3.85%   | 53                                  | 2   | 0   |   | New                   | М   | 1  |                    | \$125.00                                   |
|                | CONDIDO CHAMPAGNE<br>LLAGE    | 10/21/1994      | Active              |   | 28   | 3                       | 3                         | 0                    | 0.00%   | 27                                  | 6   | 1   |   | New                   | Р   | 2  |                    | \$200.00                                   |
| 2703 ES        | SCONDIDO HOST                 | 08/09/1944      | Active              |   | 16   | 0                       | 3                         | -3                   | -15.79%   | 19                                  | 17  | 0   |   | New                   | P,T   | 0  |                    |  |
| 78686 HA       | RBISON CANYON                 | 04/05/2004      | Active              |   | 18   | 0                       | 0                         | 0                    | 0.00%   | 18                                  |   | 0   |   | Same                  |   | 0  |                    |  |
| 67311 HE       | BER                           | 02/17/2003      | Cancelle            | d(6) <b>1</b>   | 0  | 0                       | 22                        | -22                  | -100.00%  | 24                                  | 3   | 0   |   | None                  |   | N/A  |                    |  |



## Club Health Assessment for District 4 L6 through February 2010

| MITERIN        | TIONAL                                  |                 |                     | Status  |  |                         | N                         | /lember              | rship   |                                     |   |   |  | Finance               | LCIF  |  |                    |  |
|----------------|---|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                            | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |   |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 2708           | IMPERIAL                                | 09/22/1950      | Active              |   | 14   | 0                       | 3                         | -3                   | -17.65%   | 17                                  | 2   | 0   |  | Same                  |   | 0  |                    |  |
| 2709           | JULIAN                                  | 03/29/1950      | Active              |   | 23   | 5                       | 4                         | 1                    | 4.55%   | 22                                  | 9   | 0   |  | New                   | P,M   | N/R  |                    |  |
| 2711           | LA MESA                                 | 03/17/1949      | Active              |   | 49   | 5                       | 4                         | 1                    | 2.08%   | 47                                  | 11  | 1   |  | New                   | Р   | 7  |                    |  |
| 51500          | LAKESIDE HIGHWAY                        | 04/04/1991      | Active              |   | 19   | 0                       | 0                         | 0                    | 0.00%   | 23                                  |   | 3   |  | New                   | М   | 1  |                    |  |
| 2713           | MONTGOMERY                              | 04/14/1953      | Active              |   | 14   | 1                       | 0                         | 1                    | 7.69%   | 18                                  |   | 0   |  | New                   |   | 1  |                    | \$1220.00                                  |
|                | NATIONAL CITY COLLEGE<br>CAMPUS         | 08/26/2003      | Active              |   | 10   | 0                       | 0                         | 0                    | 0.00%   | 8                                   |   | 0   |  | Same                  |   | 45   |                    |  |
| 2714           | NATIONAL CITY HOST                      | 06/21/1944      | Active              |   | 20   | 3                       | 3                         | 0                    | 0.00%   | 18                                  | 3   | 2   |  | New                   | S,T   | N/R  |                    |  |
| 2717           | OCEANSIDE SEA LIONS                     | 06/11/1968      | Active              |   | 20   | 6                       | 4                         | 2                    | 11.11%  | 16                                  | 3   | 0   |  | New                   | Р   | 1  |                    |  |
| 2718           | PAUMA VALLEY                            | 01/23/1952      | Active              |   | 19   | 1                       | 3                         | -2                   | -9.52%  | 24                                  | 5   | 1   |  | New                   |   | 10   |                    | \$50.00                                    |
| 2719           | POWAY                                   | 09/28/1960      | Active              |   | 19   | 2                       | 9                         | -7                   | -26.92%   | 26                                  | 3   | 3   |  | New                   | Т   | 4  |                    | \$100.00                                   |
| 83143          | SAN DIEGO COSMOPOLITAN                  | 07/04/2004      | Active              |   | 28   | 2                       | 7                         | -5                   | -15.15%   | 33                                  | 4   | 0   |  | New                   | Р   | 8  |                    |  |
|                | SAN DIEGO COUNTY<br>METROPOLITAN        | 04/27/2005      | Active              |   | 48   | 13                      | 9                         | 4                    | 9.09%   | 66                                  | 2   | 1   |  | New                   | P,M   | N/R  |                    |  |
|                | SAN DIEGO DELTA                         | 01/04/2006      | Active              |   | 27   | 4                       | 1                         | 3                    | 12.50%  | 24                                  | 2   | 1   |  | New                   |   | 0  |                    |  |
| 62439          | SAN DIEGO EXECUTIVE                     | 10/29/1999      | Active              |   | 36   | 3                       | 1                         | 2                    | 5.88%   | 34                                  | 4   | 0   |  | New                   | P,T,M   | 0  |                    |  |
| 98914          | SAN DIEGO FOREVER                       | 03/30/2007      | Active              |   | 39   | 13                      | 6                         | 7                    | 21.88%  | 34                                  | 2   | 0   |  | New                   | Т   | 3  | 90+ Days           | \$100.00                                   |
|                | SAN DIEGO GOLDEN                        | 04/16/1990      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%   | 15                                  |   | 3   |  | Same                  |   | 11   |                    |  |
| 2726           | TRIANGLE SAN DIEGO HILLCREST-MISSIN VAL | 05/19/1933      | Active              |   | 25   | 0                       | 2                         | -2                   | -7.41%  | 27                                  | 28  | 0   |  | New                   | Р   | 3  |                    |  |
|                | SAN DIEGO HOST                          | 09/08/1921      | Active              |   | 148  | 4                       | 13                        | -9                   | -5.73%  | 162                                 | 15  | 0   |  | New                   | P,T   | N/R  |                    |  |
| 56076          | SAN DIEGO MAJESTIC                      | 09/09/1994      | Active              |   | 29   | 8                       | 13                        | -5                   | -14.71%   | 34                                  | 3   | 0   |  | Same                  |   | 0  |                    |  |
| 2727           | SAN DIEGO MISSION                       | 03/02/1963      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%   | 20                                  |   | 0   |  | New                   |   | 2  |                    |  |
| 63586          | SAN DIEGO MT PINATUBO                   | 10/10/2000      | Active              |   | 29   | 13                      | 6                         | 7                    | 31.82%  | 21                                  | 7   | 1   |  | New                   | S,T   | 32   |                    | \$1000.00                                  |
| 2728           | SAN DIEGO NORTH PARK                    | 05/18/1926      | Active              |   | 35   | 0                       | 0                         | 0                    | 0.00%   | 39                                  |   | 2   |  | New                   | P,T,M   | N/R  |                    | \$125.00                                   |
| 2729           | SAN DIEGO PENINSULA                     | 02/19/1946      | Active              |   | 25   | 0                       | 6                         | -6                   | -19.35%   | 30                                  | 12  | 0   |  | New                   |   | 0  |                    |  |
| 100585         | SAN DIEGO PREMIER                       | 11/26/2007      | Active              |   | 17   | 4                       | 6                         | -2                   | -10.53%   | 25                                  | 1   | 2   |  | New                   |   | 9  |                    |  |
| 96727          | SAN DIEGO PRESIDENTS                    | 03/23/2006      | Active              |   | 10   | 0                       | 3                         | -3                   | -23.08%   | 21                                  | 2   | 3   |  | Same                  |   | 5  |                    |  |
|                | SAN DIEGO RANCHO<br>BERNARDO            | 06/27/1964      | Active              |   | 38   | 4                       | 3                         | 1                    | 2.70%   | 5 41                                | 18  | 0   |  | New                   |   | 0  |                    | \$1000.00                                  |



## Club Health Assessment for District 4 L6 through February 2010

| INTERN                             | ATIONAL               |                  |                            |                                      |                |             | St                   | atus  |  |                                 | ı                         | Membei                                | rship  |                                     |   |   |  | Finance                                       | LCIF  |   |         |   |
|------------------------------------|-----------------------|------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|---------------------------------|---------------------------|---------------------------------------|--|-------------------------------------|---|---|--|---|---|---|---------|---|
| Club<br>Number                     | Club<br>r Name        |                  |                            |                                      | narter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                  | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                         | No<br>Active<br>Email **                            | Months<br>Since Las<br>Activity<br>Report *** | Account | Donations<br>for current<br>Fiscal<br>Year              |
|                                    |                       |                  |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                 |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |   | Notes the officers that do not have an active Email |   |         |   |
| 64671                              | SAN DIEGO             | SCRIPPS          | S                          | 09/0                                 | 05/2001        | Act         | ive                  |   | 17   | 0                               | 2                         | -2                                    | -10.53%  | 19                                  | 6   | 3   |  | New   | Т   | 13  |         |   |
|                                    | SAN DIEGO<br>AMERICAN | VIETNAM          | MESE                       | 12/0                                 | 01/2007        | Act         | ive                  |   | 20   | 0                               | 0                         | 0                                     | 0.00%  | 18                                  |   | 3   |  | Same  | Т   | 3   |         |   |
| 43134                              | SAN MARCO             | os               |                            | 11/                                  | 17/1983        | Act         | ive                  |   | 22   | 1                               | 2                         | -1                                    | -4.35%   | 25                                  | 1   | 0   |  | New   |   | 0   |         |   |
| 51039                              | SANTEE RA             | ANCHO            |                            | 11/0                                 | 08/1990        | Act         | ive                  |   | 15   | 1                               | 1                         | 0                                     | 0.00%  | 15                                  | 3   | 0   |  | New   |   | 2   |         |   |
|                                    | SOUTHWES COUNTY       | ST SAN D         | IEGO                       | 05/1                                 | 14/1963        | Act         | ive                  |   | 14   | 0                               | 0                         | 0                                     | 0.00%  | 15                                  |   | 0   |  | New   |   | 6   |         | \$1250.00   |
| 2739                               | SPRING VAL            | LLEY             |                            | 10/2                                 | 27/1954        | Act         | ive                  |   | 22   | 1                               | 1                         | 0                                     | 0.00%  | 20                                  | 5   | 0   |  | New   |   | 8   |         |   |
| 48076                              | VALLEY CEN            | NTER             |                            | 01/2                                 | 25/1988        | Act         | ive                  |   | 19   | 0                               | 1                         | -1                                    | -5.00%   | 18                                  | 1   | 0   |  | Same  | Т   | 0   |         | \$50.00   |
| 2741                               | VISTA AMIG            | OS DE V          | ISTA                       | 02/0                                 | 03/1970        | Act         | ive                  |   | 29   | 0                               | 0                         | 0                                     | 0.00%  | 30                                  |   | 3   |  | New   | Т   | N/R   |         |   |
| 53897                              | VISTA PRIDI           | E OF VIS         | TA                         | 12/                                  | 16/1992        | Act         | ive                  |   | 26   | 1                               | 5                         | -4                                    | -13.33%  | 31                                  | 9   | 0   |  | New   |   | 0   |         |   |
| 2742                               | WARNER SE             | PRINGS           |                            | 03/2                                 | 22/1967        | Act         | ive                  |   | 5  | 0                               | 0                         | 0                                     | 0.00%  | 5                                   |   | 0   |  | Same  | P,S,M   | N/R   |         |   |
| 2743                               | WESTMORL              | LAND             |                            | 04/2                                 | 29/1947        | Act         | ive                  |   | 15   | 1                               | 6                         | -5                                    | -25.00%  | 21                                  | 17  | 0   |  | Same  | P,T   | 29  |         |   |
| Current<br>Total<br>Clubs<br>Count | New Car<br>Clubs C    | ncelled<br>Clubs | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | Net C   | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per Cl | per with                  | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Office<br>Report<br>12 Mon  | er with   | of Clu<br>in  | ıbs<br>in  | Status Quo<br>Clubs<br>Financial<br>Ispension | Number<br>of<br>Cancelled<br>Clubs                  | Average<br>Cancelled<br>Club<br>Age           |         | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 60                                 | 3                     | 1                | 2                          | 1,553                                | 233            | 185         | 48                   | 3.19%   | 1,567  | 2                               | 6                         | 42%                                   | 139  | % 0%                                | % 3%  | (   | )  | 0%  | 1   | 7   | 0       | 100%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R-Never Reported.